



## ADVANCED DETECTION SYSTEMS ENSURES QUALITY FOR MALONE'S FINE SAUSAGE

For most people, head cheese is an enigma – it doesn't look like or taste anything like cheese. In fact, it is a savory combination of pork products bound with a richly flavored gelatin. It is both a regional and ethnic delicacy enjoyed by millions. Malone's Fine Sausage in Milwaukee, WI, has built a reputation as a premiere supplier of this unique product. When owner Daphne Jones needed to find a metal detection partner to help her ensure the highest product quality, she turned to Advanced Detection Systems for help. "What impressed me about the people at Advanced Detection Systems was that they listened to my needs, asked a lot of questions and presented several options for my consideration. They explained the differences and in the end, they designed a metal detector that met all of my requirements."

"Cured meats can pose a challenge to metal detectors. High water, salt and fat content can mimic metal, resulting in reduced sensitivity. Head cheese is especially difficult, since it has a gelatin base which adds to the problem," said Joe Simon, Advanced Detection Systems' chief electronics engineer. "The unique features of the Proscan 1600 Series Metal Detector allowed us to achieve even better sensitivity than we had expected," reports Daphne Jones. Using state-of-the-art digital technology, Advanced Detection Systems was able to customize a metal detector to meet Malone's unique needs. "Our unique approach of building a custom detector for each application

has many benefits, not the least of which is a satisfied customer,” noted Dave Smith, National Sales Manager. “Our team approach of coordinating engineering, sales, production and technical service gives us tremendous flexibility and the ability to respond to our customers’ needs.”

Malone’s Fine Sausage has been very satisfied with their experience in working with Advanced Detection Systems. “These people know what they are doing and truly go the extra mile to satisfy their customers.”

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